

Workforce & Economic Development

August 2009

Pensacola Bay Area Chamber Of Commerce Economic Development Council

Founder Level



Charter Level



Cornerstone Level



Ambassador Level

Bank Of America
 Buffalo Rock Pepsi
 Bullock Tice Associates, Inc.
 Emerald Coast Utilities Authority
 HighPointe Hotel Corporation
 Innisfree Hotels
 JEF Investments
 Landrum Companies
 McMahon & Hadder Insurance

Merrill Lynch
 O'Sullivan Creel, LLP
 PBS&J
 RBC Bank
 Saltmarsh, Cleaveland & Gund
 Sonitrol of Northwest Florida
 Whitney National Bank

***Pensacola Bay Area Chamber Of Commerce
Economic Development Council***

Partner Level

**Avalex Technologies
Beach Community Bank
Beggs and Lane
Branch Banking & Trust
CHCS Services, Inc.
Clarke, Partington, Hart,
Larry, Bond &
Stackhouse
Coastal Bank & Trust of
Florida
Drug Free Workplaces
Emmanuel, Sheppard &
Condon
Fabre Engineering &
Surveying**

**Fisher-Brown Insurance
Gallet & Associates Gulf Coast
Gleaton & DeMaria Commercial
Goldring Gulf Distributing
Greenhut Construction
Grover Robinson & Associates
Gulf Atlantic Constructors
Gulf Coast Community Bank
IHMC
John S. Carr and Company
Kia AutoSport
MARCOR Remediation, Inc.
Mayes Printing & Office Supply
McBride Construction**

**McDonald Fleming Moorhead
Morette Company
Moulton Properties
NAI Halford
Northwest Florida Blood Services
Piping & Equipment, Inc.
Renfroe Pecan Company
Shell, Fleming, Davis & Menge
STOA Architects
SunTrust Bank
Terhaar & Cronley General Contractors
Walton Construction Company
World Ford of Pensacola**

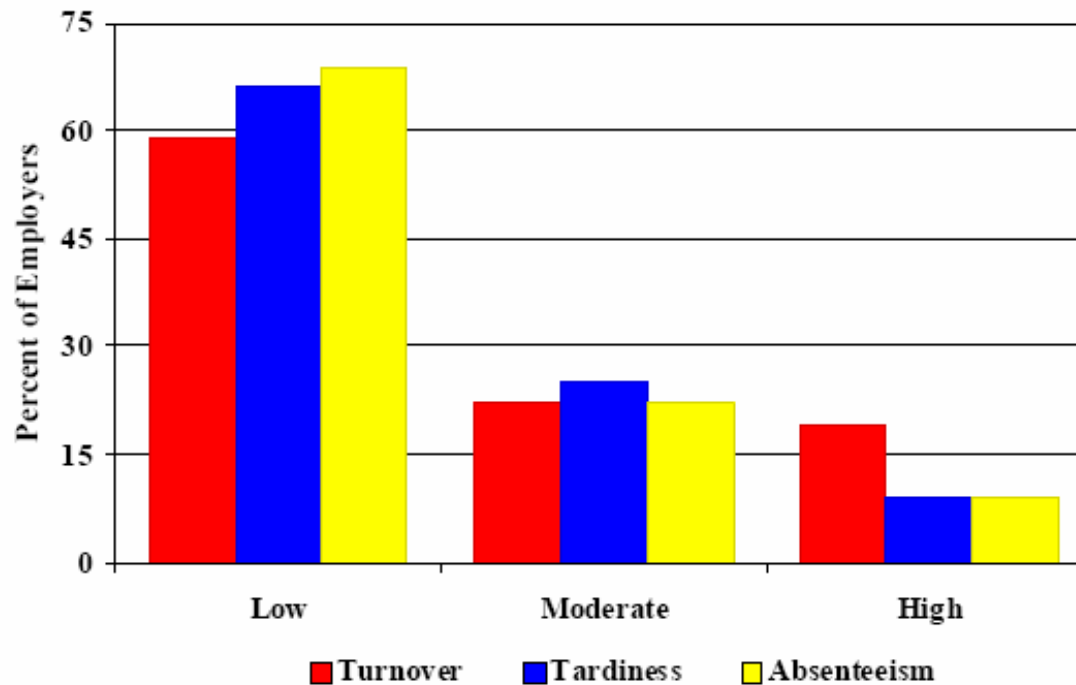
Partnerships

- **Retention Program** - EscaRosa
- **Ford Motor Company Fund Grant** - Escambia & Santa Rosa SD
- **NWFL Next Generation Learning Community**
 - TEAM Santa Rosa
 - Santa Rosa Chamber of Commerce
 - UWF
 - PJC
 - Gulf Power
 - Escambia & Santa Rosa County School Districts
 - Workforce Escarosa

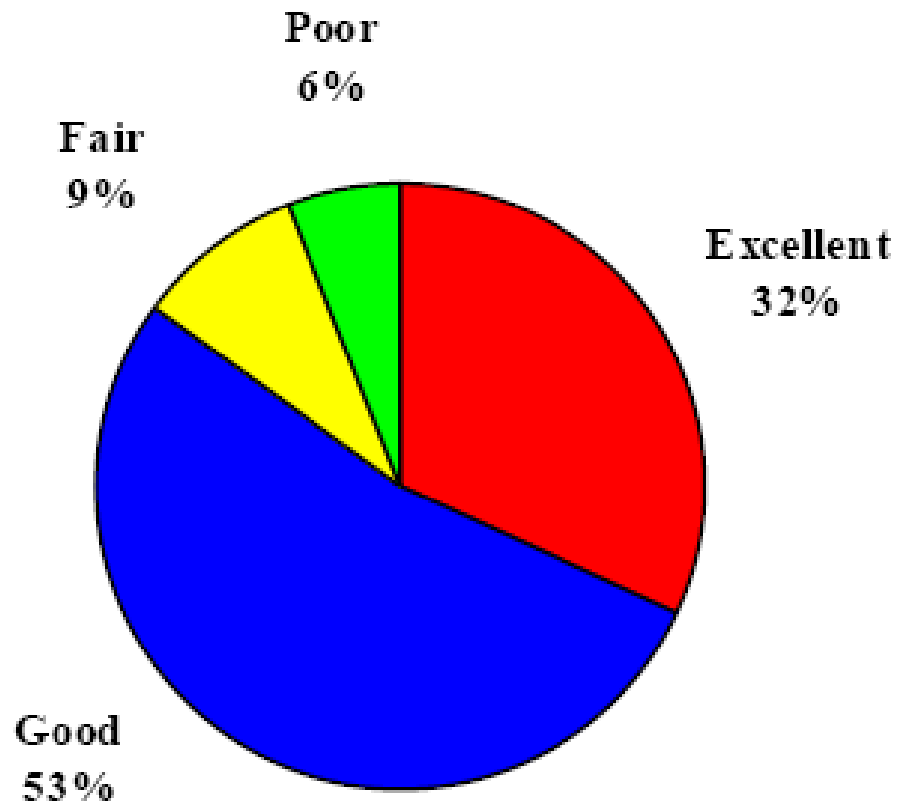
What Other's Say

- **Florida ranks among the top three states with best workforce training programs, according to *Expansion Management*.**
- **Florida ranks #1 in workforce in America's tops states for business according to *CNBC*.**

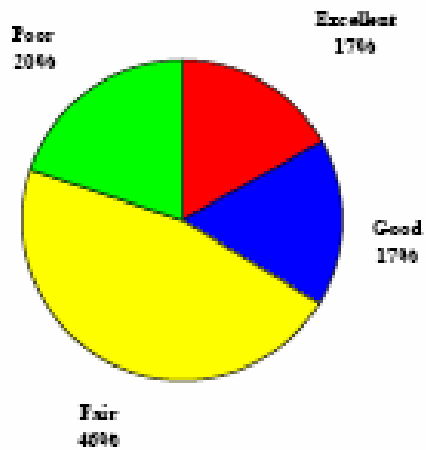
PERCENT OF EMPLOYERS RATING TURNOVER / TARDINESS / ABSENTEEISM THE PENSACOLA AREA TOTAL WORKFORCE



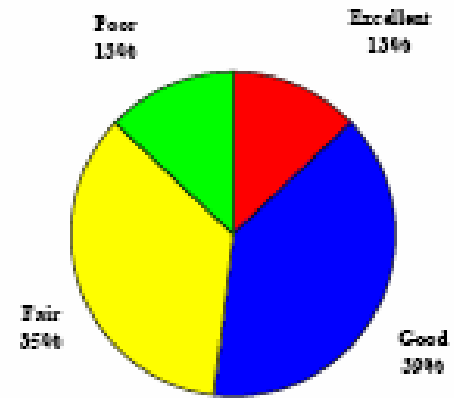
WORKER PRODUCTIVITY



TECHNICAL WORKERS AVAILABILITY



SKILLED WORKERS AVAILABILITY



QRT Grants (2000 - 2007)

- International Paper
- Washington Mutual
- Navy Federal Credit Union
- American Water
- General Electric
- Bell South

Other Workforce Services

- Evergreen Lumber and Truss
- Pall Life Sciences
- General Electric
- Advanced Systems Technology
- Label Technique

Results (2004-2008)

- New Jobs: 3,974
- Capital Investment: \$327 mm
- Gross Payroll: \$133.8 mm
- Average Wage: \$33,670

What Site Selection Consultants Say

- **Project 21**
 - **Available labor force and superior training resources are critical to the success of this project, as well as the ability to attract and retain degreed engineers and engineering resources for manufacturing.**
- **Project Matrix**
 - **Critical Need #1 Cost of Doing Business**
 - **Critical Need #2 Availability of Affordable Office Space**
 - **Critical Need #3 Availability of College Educated Professional Workers Military/Government facilities nearby**

Innovation & Technology

- **Message from local tech companies:**
 - **What we want: Harvest Locally**
 - **What we do: Steal from each other**
 - **Where we recruit: Atlanta, Orlando, Space Coast, Texas**

Innovation & Technology

- **Never Unemployed:**
 - **.NET Developers**
 - **DB Analysts**
 - **Network Analysts**
 - **Software Engineers**
 - **EEs**
- **What the Pensacola Bay Area Needs:**
 - **.NET, DB & Network Analysts with Business & Entrepreneurial training...**